

Seacoast Enterprises Associates, Inc.

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SERVICE RATE SHEET

Estimates available upon request. Winter work discounts available.
Call 631-324-5666, ext. 1 for details.

Time and Materials Service Labor Rates:

Cleaning & Detailing- \$65.00/hr

Captain & Crew Services; basic- \$45.00/hr, advanced- \$65.00/hr

General Service Labor; \$85.00/hr

Paint, Varnish, Woodwork, Fiberglass - \$105.00/hr

Sails, Standing & Running Rigging, Tuning - \$105.00/hr

Technical Electrical or Plumbing - \$135.00/hr

Gas & Diesel Engines, Transmissions, and Running Gear - \$135.00/hr

Flat Rate Services:

1. Pick up from sidetrack and launch (a,g)	\$5.95 / ft LOA
2. Pick up from sidetrack and load onto trailer (a,b,g)	\$6.95 / ft LOA
3. Haul and sidetrack or load onto trailer (a,g)	\$6.95 / ft LOA
4. Unload from trailer and launch or sidetrack (a,b,g)	\$7.55 / ft LOA
5. Haul and load onto customer trailer from launching ramp	\$85.00 / hour
6. Haul, inspect, and launch (a,g)	\$8.00 / ft LOA
7. Lift time, per hour (g)	\$75.00 / hour
8. Emergency haul (a,g)	1.5 x above rates
9. Pressure wash bottom (d,g)	\$4.95 / ft WL
10. Step or un-step mast (c,g)	\$10.95 / ft of mast
11. Crane/Forklift charges	\$100.00 / occurrence
12. Paint bottom (e,f), includes materials	\$21.55 / ft WL
13. Paint outdrive or lower unit, materials extra	\$135.00 each
14. Transport by customer trailer	\$85.00 / hour
15. Transport by SEA trailer	\$125.00 / hour
16. Road Call equipment fee- within a 5 mile radius	no charge
17. Road Call equipment fee- outside a 5 mile radius	\$65.00
18. Holding tank pump-out (1 hour minimum)	\$105.00 / hour
19. Storage for boat, engine, etc. with completed services.	See storage rates.

NOTES:

- LOA** (length over all) includes all projections from the hull. **WL**(waterline length), includes outdrives, engines, and platforms.
- Outside Contractors** must be approved, in writing, in advance. Outside contractors must provide proof of insurance, present all billing through the S.E.A. Service Department, and are subject to a 20% commission.
- All boatyard services are subject to a 1.5 % environmental compliance fee. Environmental recycling fees will be assessed for disposal of oil or diesel (\$4.00 / gallon) and gas fuels (estimated \$10.00 / gallon or current rate).
- a. \$1.50 / ft extra for vessels 26 ft & over (or requiring the use of the travelift), \$95.00 extra for mast up.
- b. \$2.40 / ft extra for drafts 4 ft & over or beams 8 ft & over.
- c. \$115.00 extra for haul or step/unstep with furling jib or for backstay removal/re-attachment. Additional charges will incur on a time and materials basis for electrical connections & disconnections, or if rigging, sails, boom, etc. must be removed or installed by the boatyard. Masts over 40' require crane charges.
- d. \$0.45/ft extra for drafts 4 ft & over and \$0.45/ft extra for beams 8 ft & over. Additional charges for barnacle removal (time & materials).
- e. Additional preparation charges are assessed for boats not washed when hauled, if extensive caulking required or if extensive crazing, pitting, or rusting exists (includes bottom paints listed at approximately \$185 per gallon).
- f. \$1.30 / ft extra for drafts 4 ft & over or beams 8 ft & over, \$2.60 / ft extra for drafts 4 ft and over with beams 8 ft & over.
- g. 50% extra for period 12/10 through 3/10 (freezing factor).

TERMS:

1. The sales receipt is your bill. Payment is due upon delivery of service. Late charges will be added for balances outstanding for over 25 days. All charges must be paid before launching. Slip charges start three (3) days after launch. Fuel, products, and services are sold on a CASH basis.
2. Boat yard and service rates are posted in the marina office. Rates do not include taxes, fees, or assessments and are subject to change without notice. Flat rates are for average work. Unusual work, as determined by the boat yard, will be billed on a time and materials basis. Sidetrack for other than yard inspection or repair will be billed additionally per published storage rates.